



# Pestech 2010

## Registration

COMPANY

CONTACT NUMBER

NAME(S) OF ATTENDEES

EMAIL

Lunch (please tick)

Venue (please tick)

Cairns  Sth Townsville  Rockhampton  Brisbane

Gold Coast  Port Macquarie  Newcastle

Sydney  Albury  Geelong  Melbourne

Please fax/email this section back to

Sydney Fax: (02) 9648 2262

Newcastle Fax: (02) 4954 7077

Melbourne Fax: (03) 9676 4455

Brisbane Fax: (07) 3255 5201

Email: sales@agservaustralia.com

# Pestech 2010

## Venue Locations

### North Queensland

25/05/2010  
Mecure Hotel  
209-217 The Esplanade  
Cairns Qld 4870

27/05/2010  
Hotel Ibis  
12 Palmer St  
South Townsville Qld 4810

### Queensland

7/06/2010  
Travelodge  
86 Victoria Pd  
Rockhampton Qld 4700

9/06/2010  
Robertson Gardens  
281 Kessels Rd  
MacGregor QLD 4109

10/06/2010  
Twin Towns Club Banora  
Leisure Drive  
Banora Point NSW 2486

### New South Wales

21/06/2010  
Westport Club  
Buller St  
Port Macquarie NSW 2444

23/06/2010  
The Glades  
270 Hillsborough Rd  
Warners Bay NSW 2282

24/06/2010  
Parramatta Leagues Club  
13-15 O'Connell St  
Parramatta NSW 2150

### Victoria

12/07/2010  
Chifley Hotel  
Cnr Dean Elizabeth Sts  
Albury VIC 2640

14/07/2010  
Buckley's Entertainment Centre  
54 Fellmongers Road  
Breakwater VIC 3219

15/07/2010  
Dept of Primary Industries  
621 Burwood Hwy  
Knoxfield VIC 3180



*Supplying the future of pest and weed control*

1800 554 445

www.agservaustralia.com



*Presents...*

## Pestech 2010



# Free Entry

## Venue Locations

Cairns • Townsville • Rockhampton  
Brisbane • Gold Coast • Port Macquarie  
Newcastle • Sydney • Albury  
Geelong • Melbourne

## Brian Cole

10:30am

The Price is Right

*Getting price into perspective*

Price is the focus of this year's presentation, following on from last year's *Profit Ability*, where cost-volume-profit was highlighted. *Getting Price into Perspective* is a walk through the steps involved in making pricing decisions and more specifically, that all costs are covered when quoting for termite inspections and treatments, to ensure that the Price is Right.  
1 Hour 8 CPD Points

## FMC

11:30am

Biflex Duo 200 – "Installing the Perfect Barrier" – Understand construction types, pitfalls and problems.

½ Hour 4 CPD Points

## PCT International

1:00pm

Kevin Girard or Allen Schofield

**Termites Up Close & Personal.**

A closer look at how to access, deal with and control termites. Get more bang for your buck and get better results – no matter what treatment method you choose. We look at what you are trying to achieve and why. We also look at better access gaining technologies and how they apply to termite management. Diagnostic investigation of difficult termite infestations and the steps taken. Describing the problem, the way the investigation was carried out, the special access getting procedures, aspects of baiting and the results. The identities of the innocent parties are protected

½ Hour 4 CPD Points

## Bell Laboratories

1:30pm

Melissa Cameron

HACCP, Commercial contracts a guide to moving into commercial work both large and small

Ensure you have work over winter with commercial rodent control in commercial premises.

½ Hour 4 CPD Points

## PROGRAM

10:00am Start.....Trade Show Open  
10:30am - 12:00pm..... Intro/Brian Cole/Talks  
12:00pm - 1:00pm..... Lunch  
1:00pm - 2:30pm..... Afternoon Session  
2:30pm - 3:00pm..... Afternoon Tea  
3:00pm - 4:30pm..... Afternoon Session

## TRADE DISPLAYS

BASF—THE CHEMICAL COMPANY  
BAYER ENVIRONMENTAL SCIENCES  
PCT INTERNATIONAL PTY LTD  
BELL LABORATORIES INC

SYNGENTA

FMC

ALTIS ● B & G EQUIPMENT ● BED PROTECTOR  
BOTANICAL RESOURCES ● DOW ● ENTOSOL  
RAPID SOLUTIONS ● SUMITOMO ● TEMISOFT  
PESTCERT ● PROTECTOR SAFETY ● SILVAN  
● INLINE ● PSSST  
AEPMA ● AGNOVA ● ALCATRAZ  
SUNDSTROM ● SYNGENTA  
TERMATRAC ● TERMX

10AM START

COMPLIMENTARY LUNCH  
DOOR PRIZES  
SHOW BAG

Technical information, discount vouchers  
and special offers

## Syngenta

2:00pm

Patrick Madden & Matthew Holmes

Pest Behavior

**Ants:** Optigard - now we have a product you can trust. Learn how to optimize bait uptake & control through the discovery of ant behavior.

**Rodents:** The answers you needed on baiting strategies, rodent mortality and why you see rodents for more than the 7 days after baiting. Signs to watch on re-infestation "Watch for the males coming back"

**24 Month** insect control with one spray learn the technique other PCO's are keeping from you.

1/2 Hour 4 CPD Points

## Agserv

3:00pm

Bedbugs. Take an I.P.M approach with the latest technology in physical detection, monitoring and trapping of bedbugs. Learn how to add value and maximise sales. Chemicals are an integral part of bedbug control along with Agserv's range of bedbug products.

New product launch! Pyrethrin based product to change the way you fumigate.

½ Hour 4 CPD Points

## BASF

3:30pm

Stewart Paterson, Gary Stephenson , Craig Burleigh

Inside Out the new way to control ants.

Termidor for outdoor application and new "Phantom" for indoors is on its way.

BASF has the full arsenal

Termidor Dust - Be surprised by the new free flowing dust.  
1/2 hour 4 CPD Points

## Bayer

4:00pm

Jim Westhead, Brett Black & Doug McCarron

'Take a ride on the Bayer Training Wave'

Training modules for the pest control industry that provide an insight into the identification, habits & recognized control measures & products for a range of insects/pests encountered in urban pest management.

½ Hour 4 CPD Points