



PESTECH 2009

Booking Slip

ORGANISATION

CONTACT NUMBER

NAME(S) OF ATTENDEES

EMAIL

LUNCH (please tick)

PLEASE FAX/EMAIL THIS SECTION BACK TO:

Sydney Fax: (02) 9648 2262
Email: sales@agservaustralia.com

Newcastle Fax: (02) 4954 7077
Email: newcastle@agservaustralia.com

Melbourne Fax: (03) 9676 4455
Email: melbourne@agservaustralia.com

Brisbane Fax: (07) 3255 5201
Email: brisbane@agservaustralia.com

PESTECH 2009

Venue Locations

(Please tick which venue attending)

QUEENSLAND

23/06/09
Sunshine Coast
Pacific Paradise Bowls Club
13 Menzies Dr
Pacific Paradise QLD

24/06/09
Brisbane
Robertson Gardens
281 Kessels Rd
Robertson QLD

25/06/09
Gold Coast
Twin Towns Club
Banora Leisure Dr
Banora Point NSW

VICTORIA

27/07/09
Mildura
Quality Hotel Mildura Grand
Seventh St
Mildura VIC

29/07/09
Albury
Chifley Hotel
Dean & Elizabeth St
Albury VIC

31/07/09
Melbourne
Dept of Primary Industries
Knoxfield Ctr
621 Burwood Hwy
Knoxfield VIC

NEW SOUTH WALES

04/08/09
Orange
Turner's Vineyard
Mitchell Hwy
Orange NSW

06/08/09
Newcastle
The Glades Reception Ctr
270 Hillsborough Road
Warners Bay NSW

05/08/09
Sydney
Parramatta Leagues
Club 13-15 O'Connell St
Parramatta NSW



Presents

PESTECH 2009

THE LATEST IN PEST CONTROL



BASF



FREE ENTRY VENUE LOCATIONS

SYDNEY
BRISBANE
ALBURY
SUNSHINE COAST
MILDURA

NEWCASTLE
MELBOURNE
GOLD COAST
ORANGE

TOLL FREE 1800 554 445

TRADE DISPLAYS

All day from 10am

WIN REDBALLOON VOUCHER

Every purchase on the day get a ticket to win the ultimate experience from Red Balloon days.

FREE LUNCH

DOOR PRIZES

SHOW BAG

Gifts, technical information, discount vouchers and Special offers

TRADE DISPLAYS

BASF, BAYER, BELL

FMC, PCT

AEPMA

AGNOVA

ALCATRAZ

ALTIS

B+G EQUIPMENT

BED PROTECTOR

BOTANICAL RESOURCES

DOW

ENTOSOL

FARMOZ

INLINE

PESTCERT

PROTECTOR SAFETY

PSSST

RAPID SOLUTIONS

SOREX

SUMITOMO

SUNDSTROM

SILVAN

SYNGENTA

TEMISOFT

TERMATRAC

TERMX

PROGRAM

10:00am Start Trade Show Open

10:30am - 12.00pm..... Intro/Brian Cole/Talks

12:00pm - 1.00pm Lunch

1:00pm - 2.30pm..... Afternoon Session (3)

2:30pm - 3.00pm..... Afternoon Tea

3:00pm - 4.30pm..... Afternoon Session (3)

AGSERV

BRIAN COLE

Profit Ability

1 hour - 8 Points

Learn to price a job correctly. Understand your fixed costs and how the price of a job affects your bottom line dramatically. Learn to work less and make more money.

FMC AUSTRALASIA PTY LTD

DUGALD NORTH - TECHNICAL OFFICER

The Truth About Biflex

1/2 hour - 4 Points

Be very surprised by some new developments, all will be revealed.

BASF

How to Sell Preventative Termite Barriers

1/2 hour - 4 Points

In a down turn or time of low activity the number of inspections you convince to take up a preventative treatment can massively increase your business. Would you like to convert one in 5 rather than one in a hundred non active site BASF & Agserv will show you how. This is an introduction to a program Agserv & BASF will be running to specifically train you and your people to proactively sell non active site for prevention not treatment.

BAYER ENVIRONMENTAL SCIENCE

Gelling Up Roaches

1/2 hour Hands on Practical Demonstration - 4 Points

Cockroach gels & gel application – Gel Selection, bait aversion, position baits for better results with a practical demonstration of application size as per label rates.

AGSERV

Staff

1/4 hour

Updates on the latest products

- Cimex NEW "Bed Bug detector"
- New "Australian Bed Bug Barrier"
- More to be announced in coming weeks

BELL LABS

Developing An Effective Baiting Programme

The presentation investigates the different requirements of rodent baiting programmes across industrial, commercial and domestic sites. The effect of bait selection, bait placement and the use of other rodent control devices are investigated in a range of settings. This presentation aims to help PCO's make the correct decisions when developing a rodent control programme and aid them in creating the most effective rodent control strategy for each contract they obtain.

PCT

Nemesis, Integrated Termite Management

1/2 hour Hands on Practical Demonstration - 4 Points

- update on trends in consumer demand
- update on termite pest management techniques
- the Iceberg principle: not everything is visible
- latest consumer liaison brochures and assistance materials
- the importance of buying quality Australian made Termite Baiting and Monitoring Systems that are complete

ALCATRAZ

MARK ROONEY

Bird Control – With The Bird Man From Alcatraz

1/2 hour Hands on Practical Demonstration - 4 Points

Tricks of the trade from an installer who has actually done 1000's of jobs. This is not a text book talk but a hands on practical demonstration from Mark who has installed 1000's of bird systems. Not pushing a particular product but telling you when to use what and where. Will point out what to look for and how to avoid failures that commonly occur.

BRANDENBURG

Light Traps

How to add a new dimension to your business

Fly traps are easy to sell and give you an opportunity missed in many commercial jobs. Brandenburg is the world's leader. This talk will outline the technical side and how to sell a fly control system.

